

Hay:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during #PIERS MONTH, YEAR#. The denominator represents the total number of FEL shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, #PIERS MONTH, YEAR#.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during #PIERS MONTH, YEAR#. Source: PIERS, #PIERS MONTH, YEAR#.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for #ISSUE DATE#. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, extariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Hay are quoted on full, 20 KT per 40-foot dry containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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L.A./L.B./Oakland Ports To Busan, South Korea

Hay

Monthly Market Share For: January 2005

Month\Year: 219.5 \ 219.5

	Market Share	Market Share CY	Transit Time in Days	Ocean Rate								
Carrier					B AF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Madrigal	45%	45%	18									
SAF Marine	18%	18%	23									
Hyundai	16%	16%	11									
Meditteranean	9%	9%	21									
Zim Line	7%	7%	18									
Hanjin	4%	4%	11									

Average Container Rate

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Hay

Monthly Market Share For: January 2005

Month\Year	115 1	1151
Month \ Y ear	4154	14154

Month (1 car. 413.4 (Market Share	Market	Transit	Ocean Rate								
Carrier		Share CY	Time in Days		BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Madrigal	46%	46%	19									
Yang Ming	27%	27%	13									
Lloyd Trestino	12%	12%	12									
SAF Marine	8%	8%	23									
Hyundai	4%	4%	17									
Maersk-SeaLand	2%	2%	18	\$650	\$320	\$40						\$1,010
Hanjin	1%	1%	13									
,									4			¢1 010

Average Container Rate \$1,010

L.A./L.B./Oakland Ports To Tokyo, Japan

Hay

Monthly Market Share For: January 2005

Month\Year: 1.304.0 \ 1.304.0

Month (1 ear. 1,304.0	1,304.0	Market	Transit					Surch	arges:				\$1,385 \$1,466 \$1,802 \$2,838 \$1,731
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	
Maersk-SeaLand	46%	46%	10	\$725	\$320	\$40				\$300			\$1,385
Meditteranean	28%	28%	23										
cosco	6%	6%	9	\$1,466 ²⁴									\$1,466
OOCL	5%	5%	9	\$961	\$320	\$40	50%						\$1,802
MOL	4%	4%											
Yang Ming	3%	3%	10										
Hanjin	2%	2%	10										
APL	2%	2%	10	\$1,652	\$320	\$40	50%						\$2,838
SAF Marine	2%	2%	16										
Hapag-Lloyd	1%	1%	10	\$914	\$320	\$40	50%						\$1,731
Evergreen	1%	1%	19										
										4.		nin an Data	¢1 /07

Average Container Rate \$1,487

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²⁴ Rate is based on a 40 foot container, not a 20 foot container.